

# ADVENT SERVICES

*Fearless Execution*

## CAPABILITIES STATEMENT



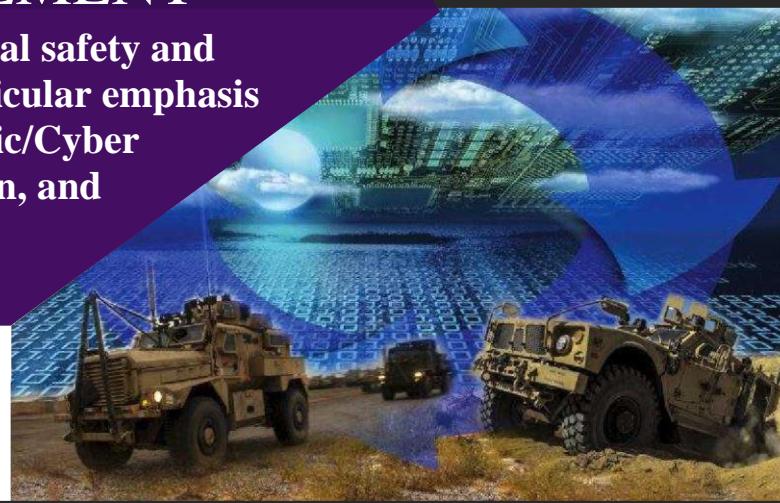
Advent Services is an innovation-centric, national safety and security-focused small business that places particular emphasis on innovative products and services in Electronic/Cyber Warfare, Digital Transformation, AI Integration, and Unmanned Systems.

Values: Reliability, Flexibility, Innovation



8(a) CERTIFIED

HUBZONE CERTIFIED



### Our Solutions

#### Unmanned Aerial Systems (UAS)

- Attributable & Autonomous Systems
- 100% US Made / NDAA Compliant
- Civil & Military Applications
- Operationally Fielded & Proven
- Counter UAS (C-UAS) Systems

#### Advanced IT | Cybersecurity Services

- Cradle-to-grave Cybersecurity Engineering for mission, deployable, and weapons systems
- Cyber Hardening of Operational Technology Assets
- Zero Trust Implementation
- Software Modernization
- Data Analysis & Visualization
- Digital Transformation & Strategy
- Cloud Infrastructure Engineering
- AI Augmentation

#### Electronic/Cyber Warfare:

- Threat Detection & Response
- Cyber Resilience
- Offensive Cybersecurity

Innovation-centric, national security/safety-focused small business specializing in innovative and agility-driven practices Zero Trust, DevSecOps, AI Integration, C4ISR modernization, and 100% US-made attributable, modular UAV operation.

Heavily invested in implementing new ideas, fostering new approaches, an implementing the latest technologies through self-funded research:

- ✓ Development of a geo-temporal analysis system utilizing AI/ML/NLP techniques for applications in Intelligence Analysis, Law Enforcement Investigation and Mental Health Research and Treatment.
- ✓ AI-based conversational customer support system that reduces costs and increases the responsiveness of call centers/helpdesks.

Advent's Lean Management approach offers:

- ✓ Reduced risk, flexibility, increased responsiveness, and an effective customer interface.
- ✓ Commitment and resources of the entire company ensuring the success of the project, the ISO-level quality of our services and our clients' satisfaction.
- ✓ Ability to work in and/or manage fast-paced, changing environments with minimal disruption of service while preserving team stability.



8aS - MAS 8(a) Pool



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# Differentiators

\*\* WINNER 2023 SBA North Florida  
District Small Business of the Year \*\*



## Proven Performance / Innovation-driven

- Experienced supporting people, systems, and operations in demanding environments & mission profiles nationwide.
- Developed and implemented customized tools for the US Navy that **reduced security testing time by 42%** and **accelerated A&A data package creation by 23%**.



## Professional Management

- Lean Corporate Management style **reduces risk & increases responsiveness**.
- Our **agile management approach** involves the commitment of the entire company resources for **reliability** and to preserve **team stability**.



## Talented People

- Highly trained & experienced workforce with **diverse professional backgrounds**.
- Experience and training from organizations like NSA and DoD.
- Over 10% of our workforce has Advanced Degrees



## Financial Stability

- Debt-free with established funding sources to **rapidly scale**.
- **DCAA-compliant** accounting system



## Security Vетted

- **Facility Security Clearance**
  - Compliant with DFARS 252.204-7021 & DFARS 252.204-7020

# Customers



# Corporate Information

UEI: UUMJWAZJPZ2

CAGE: 6WDE4

8(a) Graduation: 14APR2029

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Leadership: CEO & Founder, Tomas Santos-Alejandro is a Navy veteran and accomplished Naval Cryptologic Officer experienced in providing airborne direct support onboard reconnaissance aircraft to US and allied combatants, signals intelligence, information warfare, and cybersecurity defensive operations.



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